

Issue | Q1-2 2017

# CHECK IN



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**TIVOLI**  
HOTELS & RESORTS

# HELLO

Many firsts. One passion for perfection.

Dear valued owners and partners,

I hope you have had a great start to 2017. In this issue, we celebrate many ‘firsts’ for Minor Hotels.

The openings of Anantara Vilamoura Algarve Resort and AVANI Avenida Liberdade Lisbon Hotel in Portugal mark the debut of these brands in Europe, whilst the launch of Oaks Bodhgaya signals our entry into India.

We also welcome many additions to our rapidly-growing pipeline. In the Middle East and Africa, an area of strategic focus, we recently signed Anantara Jeddah Resort as our first property in Saudi Arabia, Anantara Zanzibar Resort in Tanzania, as well as two AVANI Hotels & Resorts properties in the UAE: AVANI Ibn Battuta Dubai Hotel and AVANI Al Marjan Island Ras Al Khaimah Resort. In Asia, AVANI Busan Hotel will be our inaugural property in South Korea when it opens in 2019.

The first quarter of the year has also seen us re-introduce Anantara Angkor Resort in Cambodia after its major refurbishment, as well as the Oaks Hotels & Resorts and Tivoli Hotels & Resorts websites with a fresh new look.

Finally, read about our recent PULSE by PER AQUUM events, and how the Elewana Collection’s philosophy of harmony and understanding inspires its CSR programmes.

I am proud of what we have been able to achieve in this first quarter of the year, but we are not resting on our laurels. I am looking forward to growing our business further through our partnership with you.

Thank you for being part of our success story. If we have not yet had a chance to work together, I hope the months to come would bring an opportunity to collaborate with you.



Dillip Rajakarier  
CEO, Minor Hotels  
COO, Minor International

# SOUND PERFORMANCE IN 2016

Our **net profit** increase was 28% in 2016, which in large part reflected our strategic acquisition capabilities.

**RevPar** of owned hotels grew by 5% in 2016. Although the Thai tourism market was temporarily affected by the mourning period and flooding in the south in the fourth quarter of 2016, industry fundamentals remain sound, and we are confident that we will continue to build on our achievements this year.

The Tivoli portfolio performed particularly well in 2016, with overall healthy demand driving room rates. The 2017 outlook for Tivoli in Portugal is similarly positive as we

continue to reap benefits from Portugal’s perception as a safe destination, as well as ongoing renovation projects which should result in higher room rates.

We are seeing not only pent-up demand in our Thai hotel operations, but also in residences, with the sales of two out of three units of Residences by Anantara Layan Phuket completed in January of 2017. With the current state of real estate markets in Phuket and Chiang Mai and the quality of our product, we are confident in our residential sales prospects for the remainder of the year in both markets.



\*As of 1 April 2017





## A SPRING DEBUT IN EUROPE

Since acquiring Tivoli Hotels & Resorts, our long-term plan has been to introduce our existing brands to Europe to further strengthen our operating platform in this competitive market. This spring, the launch of two properties in Portugal set this strategy in motion.

### A LANDMARK OF QUIET PRESTIGE: Anantara Vilamoura Algarve Resort

Located just 15 minutes from Faro International Airport, the 280-room property – formerly Tivoli Victoria Algarve Resort – boasts stunning views over the Arnold Palmer-designed Oceânico golf course.

Anantara Vilamoura Algarve Resort is close to the ocean, marinas and the beaches of the Algarve and is well known for its spacious, airy rooms and shady verandas, directly overlooking the golf course, and the cerulean blue swimming pools.

The newly-refurbished property features new luxury Family Suites and a rooftop, two-bedroom Anantara Suite, and an impressive children's facilities by World Wide Kids Company.

Discerning travellers can enjoy a wealth of local experiences, world-renowned Portuguese and Mediterranean cuisine and a variety of indigenous treatments at Anantara Spa to choose from.



## EUROPE'S BEST KEPT SECRET

With a spectacular coastline and some of the region's best beaches, the Algarve, in the south of Portugal, is undoubtedly one of Europe's best kept secrets. Wineries, olive groves and luminous fleur de sel fields abound, which coupled with more energetic pastimes such as yachting, deep sea fishing and playing on the 40 world-class championship golf courses in the region, provide a wealth of experiences to share.



## AN OASIS IN PORTUGAL'S CAPITAL: AVANI Avenida Liberdade Lisbon Hotel

The 119-key property, formerly Tivoli Jardim Lisboa Hotel, has launched following the completion of an extensive EUR 2 million refurbishment on its façade, guestrooms, lobby, reception and gym.

The open plan lobby merges the reception, lounge, meeting and chill areas together, while the new, state-of-the-art AVANIFIT gym now features the latest cardio and strength equipment.

AVANI Avenida Liberdade Lisbon Hotel is located only a 15-minute drive from Lisbon International Airport and within walking distance of the underground station, Rossio train station and Tram 28. Situated just off fashionable Avenida da Liberdade and its theatres, beautiful squares and intimate restaurants, the property is perfect for modern travellers wishing to explore Lisbon's epicurean delights and landmark attractions.



## LISBON'S OLD WORLD CHARMS

From AVANI Avenida Liberdade Lisbon Hotel, take Tram 28 or stroll to Bairro Alto, Lisbon's lively nightlife quarter. Explore the cobbled lanes, religious landmarks, traditional Fado houses, and eclectic restaurants and bars that stay open late. Chiado, the city's cultural hub, is home to many theatres, bookshops, retro cafes and stylish boutiques. Nearby Principe Real, a charming leafy neighbourhood, is renowned for its architecture, antique shops and galleries.





**MINOR HOTELS:**  
An eye on the Middle East and Africa

The Middle East and Africa is an area of strategic focus and rapid growth for Minor Hotels.

In the Middle East, 2016 saw the debut of the Anantara brand in Oman with the openings of Anantara Al Jabal Al Akhdar Resort and Al Baleed Resort Salalah by Anantara, as well as AVANI's first property in the GCC with the launch of AVANI Deira Dubai Hotel. A further 12 Minor Hotels properties are currently in operation in the UAE and Qatar, as well as a number of new developments.

In Africa, our well-established footprint ranges from luxury safari camps and lodges to island resorts and city hotels. This diverse portfolio currently includes 28 properties in Botswana, Kenya, Lesotho, Mozambique, Namibia, Tanzania and Zambia, and a pipeline in Morocco, Tanzania and Tunisia.

**ANANTARA JEDDAH RESORT**

When it opens in 2019, Anantara Jeddah Resort will lead the brand's entry into Saudi Arabia and grow our presence in the GCC to four countries.

The property will be located on the waterfront in Obhur – set to become Jeddah's new city centre – and offer 226 guest rooms and 102 two- to five-bedroom villas. Spa and wellness will be a major focus of the property, which will offer a female and male Anantara Spa and an impressive wellness centre.

Owned by SAB Group, the property will undergo a transformation led by cutting-edge international architects.



**ANANTARA ZANZIBAR RESORT**

Expected to open in 2020, Anantara Zanzibar Resort will further strengthen our well-diversified presence in East Africa.

Anantara Zanzibar Resort will feature 100 guest rooms and 50 one- and two-bedroom pool villas. The property will be part of Zanzibar Amber Resort and feature a retail souk, a tropical aqua park, a marina, an equestrian centre and international polo club, and an Ernie Els- designed golf course.

The owning company, Pennyroyal (Gibraltar) Limited, is working in close collaboration with local stakeholders to master plan a sustainably-designed integrated lifestyle community.

**AVANI IBN BATTUTA DUBAI HOTEL**

Minor Hotels is pleased to announce the signing of a management agreement with Nakheel for a new AVANI hotel in Dubai.

Scheduled to launch in 2019, the 372-key AVANI Ibn Battuta Dubai Hotel will be developed adjacent to the recently-opened Ibn Battuta Metro Link, which is directly connected to Ibn Battuta Mall. The new-build 18-storey hotel will feature a pool, a spa, a gym, an all-day dining restaurant, a coffee shop and car parking.

With over 20 million visitors a year, Ibn Battuta is a strategic and rapidly developing area of Dubai.



**AVANI AL MARJAN ISLAND  
RAS AL KHAIMAH RESORT**

The 225-key AVANI Al Marjan Island Ras Al Khaimah Resort, developed by leading real estate developer Crowngate International, is scheduled to open in late 2019 in the UAE.

Facilities at the property will include King, Twin and Disabled Access guest rooms and AVANI Suites, an AVANI Living Space and Pantry, all-day dining and poolside restaurants, event space, a kids' club, a spa, an outdoor swimming pool and beachfront access.

Tourism in Ras Al Khaimah is experiencing strong growth on the back of improved direct air connectivity and a host of government infrastructure developments. The Anantara brand already has a new resort under development in the emirate – Anantara Mina Al Arab Ras Al Khaimah Resort, which is also planned to open in 2019.



**MEET:**  
**Ramzy Fenianos**  
Vice President, Development  
Europe, Middle East and Africa

With over a decade of experience in business development, strategic planning and asset management in the hospitality industry, Ramzy will be leading the expansion of our brands and footprint across these important regions.

Ramzy's background includes Bouygues Real Estate Group and Emerige Group in France, and Sama Dubai Holding Group and IFA Hotels & Resorts in Dubai. Prior to joining us, Ramzy was Vice President, Acquisitions & Development for Middle East & Africa at Starwood Hotels & Resorts.

Ramzy is based at Minor Hotels' regional office in Dubai.



**ANANTARA:**  
A gateway to ancient Cambodia

**Anantara Angkor Resort** reopens as Siem Reap’s premier all-suite boutique resort and gateway to the heart of Cambodia’s ancient Khmer Empire.

Recent renovations to the suites, restaurants and common areas – as well as the addition of several amenities and services – ensure that every step of the guest journey is seamlessly navigated and masterfully personalised.

Anantara Angkor Resort’s 39 suites have recently undergone a complete upgrade. Each suite now features teak wood trimmings and sandstone sculptures reminiscent of the famed Apsara dancers, as well as ample lounging space.

Experience Butlers offer guests unparalleled, curated local knowledge, and remain on-hand to personalise more than 100 activities on offer through the property’s Discovery Guidebook.

The relaunch also saw a new concept at Chi Restaurant and Bar, where progressive Khmer cuisine has been woven into a thoughtful menu that fuses local sensibility with contemporary artistry.

Dining by Design journeys include a private chef and butler, a choice of connoisseur menus and an enchanting courtyard setting, while Anantara Spa treats guests to an invigorating Khmer massage to complete their stay.



**AVANI HOTELS & RESORTS:**  
A milestone in South Korea

**AVANI Busan Hotel**, due to open in 2019, marks Minor Hotels’ entry into South Korea.

The new-build 400-key AVANI Busan Hotel, signed with the hotel developer, UL Group, represents a milestone for Minor Hotels as our first property in South Korea. In addition to the hotel, 136 exclusive branded residences will also be included in the development.

The dynamic city of Busan is the perfect fit for our upscale AVANI brand. The property will be ideally situated in the East Busan Tourism Complex Zoning - a haven for shopping and entertainment – and twenty five kilometres from Gimhae International Airport.

South Korea is an important feeder market, and also brings a lot of opportunity as an inbound market, both for AVANI Busan Hotel and future Minor Hotels properties in this destination.



**FIVE MINUTES WITH...**  
**Alejandro Bernabé**  
Group Director, AVANI Hotels & Resorts

With over two decades of hospitality management experience in some of the world’s most dynamic markets, Alejandro has joined Minor Hotels to lead AVANI Hotels & Resorts to the next level.

**How would you define the AVANI brand?**

The AVANI brand is vibrant, youthful and contemporary. It appeals to millennial-minded travellers – people who aren’t defined by age but by mind-set and common values. They share a love of design, for honest food, and are adept at balancing work and play. Technology and social media are central to their day-to-day. In every way, we focus on delivering the details that matter to them.

**How does AVANI Hotels & Resorts widen the guest experience beyond the hotel?**

Our focus is on creating different programmes that take in the best of our local neighbourhoods. AVANIFIT, for instance, brings together various lifestyle elements that promote a healthy mind and body. Guests can take part in a cycling tour, practice yoga by the beach or try their hands on Muay Thai with a professional instructor, for example.

**How do you plan on expanding the brand’s footprint?**

We currently have 18 properties in operation in 12 countries, the latest addition being AVANI Avenida Liberdade Lisbon Hotel in Portugal. In addition, we have a very exciting pipeline of future openings which will expand the brand’s footprint in Asia, the Middle East, Africa and Europe.

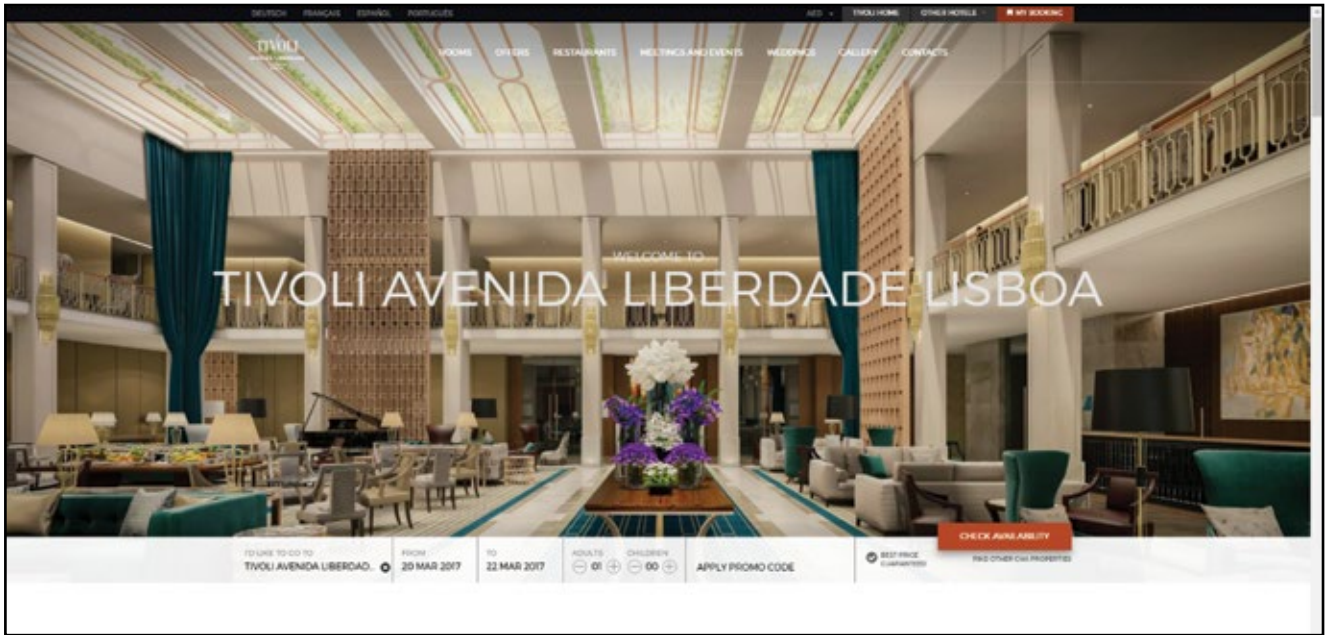




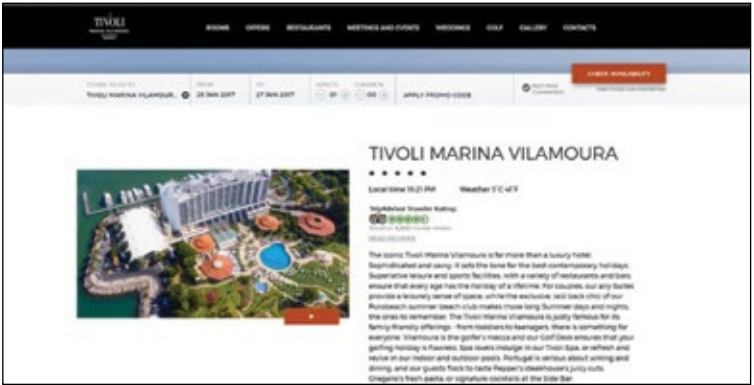
## TIVOLI HOTELS & RESORTS: Historic brand, modern approach

Tivoli Hotels & Resorts unveiled a new website to herald an exciting new phase in its digital strategy.

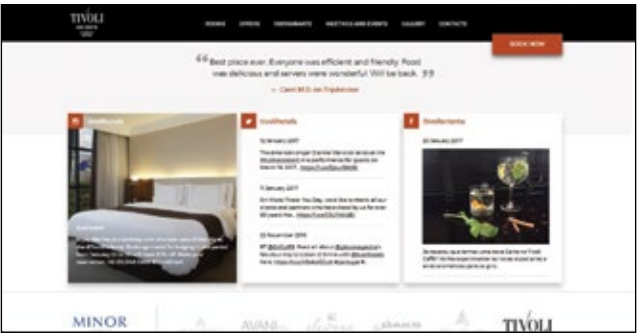
Designed to showcase the brand's diverse portfolio in the best possible light, the website features full-screen image galleries and videos to improve customer experience throughout the entire booking process, and ultimately the brand's revenue generation capabilities.



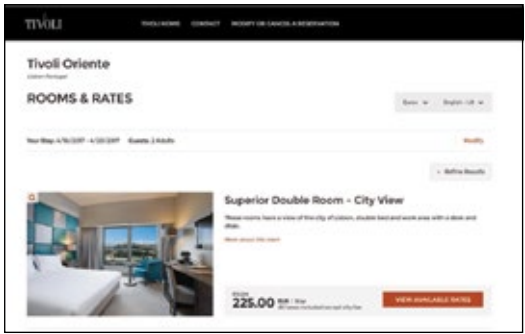
The site's responsive design adapts to the user's device to ensuring seamless browsing.



Social media feed from Facebook, Twitter and Instagram are highlighted throughout the site – because we believe in the power of guest testimonials.



Powered by Synxis, our new booking engine is now much more user friendly and will help us improve our online conversion rates.



## OAKS HOTELS & RESORTS: Smart simplicity in India

The opening of **Oaks Bodhgaya** signals Oaks Hotels & Resorts' and Minor Hotels' debut in India.

Oaks Bodhgaya is the result of Minor Hotels' partnership between with GP Group and Top Travel & Tours Pvt. Ltd., and represents an overall investment of USD 6.7 million.

Bringing Oaks' smart simplicity to a dynamic regional destination, Oaks Bodhgaya welcomes travellers to the captivating temple town of Bodhgaya in the Indian state of Bihar – a UNESCO World Heritage Site, and one of the world's most important Buddhist pilgrimage sites.

The brand's growing international portfolio currently comprises over 50 properties across five countries – Australia, New Zealand, Thailand, India and the United Arab Emirates, with more than 6,000 guest rooms under its management.



## AN EXCITING DIGITAL TRANSFORMATION

With enhanced overall functionality, inspiring content, a user-friendly booking engine as well as a fresh, intuitive design for an enriched digital experience, Oaks' new website will optimise the brand's revenue generation capabilities.

The site highlights the variety of specialised deals on offer for different guest demographics.

Guests can find plenty of travel information to shape a memorable itinerary, including insider guides, 'what's around' maps and suggested experiences.

The MICE sections also feature a vast array of images and information to help corporate and wedding clients plan their events.





PER AQUUM:  
CENTRE STAGE IN PARADISE

PULSE, PER AQUUM’s stream of immersive guest experiences, saw two exquisite ballet performances take centre stage at PER AQUUM resorts in the Maldives and the United Arab Emirates.

MOTIONS OF THE OCEAN

The first ever ballet to be brought into the Maldives, Motions of the Ocean treated guests at **PER AQUUM Niyama** to a series of open air gala performances and underwater masterclasses.

First soloist Xander Parish topped the bill, with a handpicked group of soloists from Russia’s world-renowned Mariinsky and Mikhailovsky Theatres.



BALLET UNDER THE STARS

Kicking off the 2017 line-up for PULSE, the star-studded event featured one of the world’s most iconic ballerinas, Lucia Lacarra, and husband and long-time dance partner, Marlon Dino.

Lacarra and Dino joined a troupe of dancers from The Royal Danish Ballet, The English National Ballet, Staatsballett and Ballet Bejart in **Desert Palm PER AQUUM**’s mesmerising setting with a backdrop of the glittering Dubai skyline.



ELEWANA COLLECTION:  
In harmony with Africa

‘Elewana’ comes from the Kiswahili word which means ‘harmony’ and ‘understanding’. This concept underpins how we craft unforgettable safari experiences and deliver on our CSR commitment through Land & Life Foundation, which leads our community and conservation programmes.

WILDLIFE WARRIOR PROGRAMME  
(WWP)

Land & Life Foundation’s flagship conservation education programme continues to reach thousands of future conservationists, with ten new scholarships being awarded in January. Hannah Wood, General Manager, Land & Life Foundation, presents a scholarship to Peninah Makena, from a school we support near **Kitich Camp Mathews Forest**, Kenya.



NATURE CONSERVATION

*Diani Turtle Watch*

Together with **AfroChic Diani Beach**, Land & Life Foundation supports Diani Turtle Watch in providing a safe nesting site for sea turtles in Diani. In February, a nest of eggs was successfully relocated from an unsafe location to a dedicated hatchery by the hotel. Trained volunteers are on guard to protect the eggs from being stolen or damaged.



*Human-Elephant Conflict Mitigation*

The Randilen Wildlife Management Area covers the north-eastern arc around Tarangire National Park, Tanzania. When elephants leave the area to raid crops grown in the villages north of Randilen, it creates dangerous conflict between these animals and local farmers. **Tarangire Treetops** and Land & Life Foundation were key partners in the establishment of the Human-Elephant Conflict Mitigation Programme in the area.

SHANGA

Shanga supports the livelihoods of people with disabilities and their families by training them in crafts-making skills. Visitors to Shanga’s workshop at **Arusha Coffee Lodge** in Tanzania can witness first-hand how they create beautiful clothing, jewellery and glassware which are then sold in shops across the country.





IN THE NEWS

See what some of the world’s leading publications have to say about us in the past few months.



“The AVANI Riverside Bangkok ... where sweeping views of the Chao Phraya beckon from the lobby all the way to the rooftop terrace.”  
DestinAsian, October – November 2016



“At Anantara Layan, each of the three- to nine-bedroom properties is a world sufficient unto itself.”  
Financial Times How To Spend It, October 2016



“There’s a seductive and pristine quality to Sri Lanka’s blue-green southern coast. Two new Anantara resorts book a curve of this coast and offer a spectacular way to experience the destination.”  
Travel + Leisure India & South Asia, March 2017



“Two brand new Anantara properties help you explore the beautiful Sultanate of Oman, from beaches to rocky hills and more.”  
Condé Nast Traveller India, December 2016 – January 2017



“Anantara Kihavah offers a connection with authentic luxury and passionate expertise.”  
Robb Report Thailand, October 2016



“Getting to the new Anantara Al Jabal Al Akhdar Resort is an adventure in itself.”  
Condé Nast Traveller Middle East, November 2016



“[Al Baleed Resort Salalah by Anantara] is a very accomplished piece of work, and it will bring a new category of traveller to Salalah.”  
Financial Times, February 2017

INDUSTRY RECOGNITIONS

From the innovative design of our properties to our unique F&B and wellness offering, we take pride in the accolades we have received from some of the world’s top travel awards. They reflect the strength and enduring appeal of Minor Hotels and its brands in the world’s most competitive markets.

**Anantara Mai Khao Phuket Villas**  
Harper’s Bazaar Travel: The World’s Greatest Hotels – Beach Escapes



**Anantara Vilamoura Algarve Resort**  
Forbes Life Travel Guide 2017: The Hottest New Hotels of the Year

**The Residences by Anantara and Anantara Kalutara Resort**  
Travel + Leisure Southeast Asia: The Best of 2016



**Anantara Al Jabal Al Akhdar Resort**  
Travel + Leisure It List 2017: The Best New Hotels in the World

**Anantara Peace Haven Tangalle Resort**  
DestinAsian Luxe List 2016  
Forbes.com: The Top Five Beaches You Need To See in 2017

**Anantara Golden Triangle Elephant Camp & Resort**  
Conde Nast Traveler: The 10 Best Infinity Pools in the World

**Loisaba Tented Camp – Laikipia**  
Tatler Travel Guide: The Best 101 Hotels in the World

**Anantara Medjumbe Island Resort**  
CNN Travel: The World’s Most Beautiful Island Hotels



**AVANI Riverside Bangkok Hotel**  
South East Asia Property Awards 2016: Best Hotel Architecture, Best Hotel Interior Design, Best Landscape Architectural Design



**William E. Heinecke, Founder & Chairman, Minor Group**  
HICAP: 2016 Lifetime Achievement Award

**13 Minor Hotels properties in TripAdvisor Travellers’ Choice 2017**  
Anantara Peace Haven Tangalle Resort | Anantara Golden Triangle Elephant Camp & Resort | Anantara Angkor Resort | Qasr Al Sarab Desert Resort by Anantara | Anantara Sir Bani Yas Island – Al Yamm | Anantara Hoi An Resort | Anantara Veli Maldives Resort | Anantara Mai Khao Phuket Villas | Naladhu Maldives | AVANI Kalutara Resort | AVANI Quy Nhon Resort & Spa | AVANI Bentota Resort & Spa | Tivoli Ecoresort Praia Do Forte Bahia





Oaks Bodhgaya

## OUR GLOBAL FOOTPRINT

### AUSTRALIA

iSTAY PRECINCT  
iSTAY RIVER CITY  
OAKS 212 MARGARET  
OAKS ASPIRE APARTMENTS  
OAKS AURORA  
OAKS BROOME  
OAKS CABLE BEACH SANCTUARY  
OAKS CALYPSO PLAZA  
OAKS CARLYLE  
OAKS CASINO TOWERS  
OAKS CHARLOTTE TOWERS  
OAKS CYPRESS LAKES RESORT  
OAKS ELAN DARWIN  
OAKS EMBASSY  
OAKS FELIX  
OAKS FESTIVAL TOWERS  
OAKS GATEWAY ON PALMER  
OAKS GOLDSBROUGH APARTMENTS  
OAKS GRAND APARTMENT  
OAKS GRAND GLADSTONE  
OAKS HARMONY SYDNEY  
OAKS HORIZONS  
OAKS HYDE PARK PLAZA  
OAKS LAGOONS  
OAKS LEXICON APARTMENTS  
OAKS LIBERTY TOWERS  
OAKS LURE  
OAKS MEWS  
OAKS MIDDLEMOUNT  
OAKS MON KOMO  
OAKS M ON PALMER  
OAKS MORANBAH  
OAKS OASIS RESORT  
OAKS ON CASTLEREAGH  
OAKS ON COLLINS  
OAKS ON LONSDALE  
OAKS ON MARKET  
OAKS ON WILLIAM  
OAKS PACIFIC BLUE RESORT  
OAKS PLAZA PIER  
OAKS RIVERMARQUE  
OAKS SEAFORTH RESORT  
OAKS SOUTH YARRA  
OAKS SOUTHBANK  
OAKS TRAFALGAR SYDNEY  
OAKS WATERFRONT RESORT  
OAKS WOOLLOONGABBA  
THE MILTON BRISBANE  
WRAP ON SOUTHBANK

### BOTSWANA

AVANI GABORONE HOTEL & CASINO

### BRAZIL

TIVOLI ECORESORT PRAIA DO FORTE BAHIA  
TIVOLI SÃO PAULO MOFARREJ HOTEL

### CAMBODIA

ANANTARA ANGKOR RESORT

### CHINA

ANANTARA SANYA RESORT  
ANANTARA XISHUANGBANNA RESORT

### INDIA

OAKS BODHGAYA

### INDONESIA

ANANTARA SEMINYAK BALI RESORT  
ANANTARA ULUWATU BALI RESORT

### KENYA

AFROCHIC DIANI BEACH  
ELEPHANT PEPPER CAMP MASAI MARA  
ELSA'S KOPIJE MERU  
JOY'S CAMP SHABA  
KITICH CAMP MATHEWS FOREST  
LEWA SAFARI CAMP  
LOISABA TENTED CAMP  
LOISABA STAR BEDS  
SAND RIVER MASAI MARA  
TORTILIS CAMP AMBOSELI

### LESOTHO

AVANI LESOTHO HOTEL & CASINO  
AVANI MASERU HOTEL

### MALAYSIA

AVANI SEPANG GOLDCOAST RESORT

### MALDIVES

ANANTARA DHIGU MALDIVES RESORT  
ANANTARA KIHAVAH MALDIVES VILLAS  
ANANTARA VELI MALDIVES RESORT  
NALADHU MALDIVES  
PER AQUUM NIYAMA MALDIVES

### MOZAMBIQUE

ANANTARA BAZARUTO ISLAND RESORT  
ANANTARA MEDJUMBE ISLAND RESORT  
AVANI PEMBA BEACH HOTEL & SPA  
MATEMO ISLAND RESORT

RADISSON BLU HOTEL & RESIDENCE MAPUTO

### NAMIBIA

AVANI WINDHOEK HOTEL & CASINO

### NEW ZEALAND

AUCKLAND HARBOUR OAKS  
OAKS CLUB RESORT  
OAKS SHORES

### OMAN

AL BALEED RESORT SALALAH BY ANANTARA  
ANANTARA AL JABAL AL AKHDAR RESORT

### PORTUGAL

ANANTARA VILAMOURA ALGARVE RESORT  
AVANI AVENIDA LIBERDADE LISBON HOTEL  
TIVOLI CARVOEIRO ALGARVE RESORT  
TIVOLI COIMBRA HOTEL  
TIVOLI LAGOS ALGARVE RESORT  
TIVOLI AVENIDA LIBERDADE LISBOA HOTEL  
TIVOLI MARINA VILAMOURA ALGARVE RESORT  
TIVOLI MARINA PORTIMÃO ALGARVE RESORT  
TIVOLI ORIENTE LISBOA HOTEL  
TIVOLI PALÁCIO DE SETEIAS SINTRA HOTEL  
TIVOLI SINTRA HOTEL  
THE RESIDENCES AT VICTORIA CLUBE DE GOLFE

### QATAR

BANANA ISLAND RESORT DOHA BY ANANTARA  
SOUQ WAQIF BOUTIQUE HOTELS

### SEYCHELLES

AVANI SEYCHELLES BARBARONS RESORT & SPA

### SRI LANKA

ANANTARA KALUTARA RESORT  
ANANTARA PEACE HAVEN TANGALLE  
AVANI BENTOTA RESORT & SPA  
AVANI KALUTARA RESORT  
CLUB HOTEL DOLPHIN  
HOTEL SIGIRIYA

### TANZANIA

ARUSHA COFFEE LODGE  
KILINDI ZANZIBAR  
SERENGETI MIGRATION CAMP  
SERENGETI PIONEER CAMP  
TARANGIRE TREETOPS  
THE MANOR AT NGORONGORO

### THAILAND

ANANTARA BAAN RAJPRASONG BANGKOK SERVICED SUITES  
ANANTARA BOPHUT KOH SAMUI RESORT  
ANANTARA CHIANG MAI RESORT  
ANANTARA GOLDEN TRIANGLE ELEPHANT CAMP & RESORT  
ANANTARA HUA HIN RESORT  
ANANTARA LAWANA KOH SAMUI RESORT  
ANANTARA LAYAN PHUKET RESORT  
ANANTARA MAI KHAO PHUKET VILLAS  
ANANTARA RASANANDA KOH PHANGAN VILLAS  
ANANTARA RIVERSIDE BANGKOK HOTEL  
ANANTARA SATHORN BANGKOK HOTEL  
ANANTARA SIAM BANGKOK HOTEL  
ANANTARA SI KAO RESORT  
AVANI ATRIUM BANGKOK  
AVANI KHON KAEN HOTEL & CONVENTION CENTRE  
AVANI PATTAYA RESORT & SPA  
AVANI RIVERSIDE BANGKOK HOTEL  
ELEMENTS BOUTIQUE RESORT & SPA  
FOUR SEASONS RESORT CHIANG MAI  
FOUR SEASONS RESORT KOH SAMUI  
FOUR SEASONS TENTED CAMP GOLDEN TRIANGLE  
JW MARRIOTT PHUKET RESORT & SPA  
OAKS BANGKOK SATHORN  
THE ST. REGIS BANGKOK

### UNITED ARAB EMIRATES

ANANTARA SIR BANI YAS ISLAND RESORTS AL SAHEL  
ANANTARA SIR BANI YAS ISLAND RESORTS AL YAMM  
ANANTARA THE PALM DUBAI RESORT  
AVANI DEIRA DUBAI HOTEL  
DESERT ISLANDS RESORT & SPA BY ANANTARA  
DESERT PALM PER AQUUM  
EASTERN MANGROVES HOTEL & SPA BY ANANTARA  
OAKS LIWA EXECUTIVE SUITES  
OAKS LIWA HEIGHTS  
QASR AL SARAB DESERT RESORT BY ANANTARA

### VIETNAM

ANANTARA HOI AN RESORT  
ANANTARA MUI NE RESORT  
AVANI HAI PHONG HARBOUR VIEW  
AVANI QUY NHON RESORT & SPA

### ZAMBIA

AVANI VICTORIA FALLS RESORT  
ROYAL LIVINGSTONE VICTORIA FALLS ZAMBIA HOTEL  
BY ANANTARA